

EXHIBIT A

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Ship To Party - Region (Text) California

Sum of Achievement Net Row Labels	Column Labels								
	20192	20193	20194	20201	20202	20203	20204	20211	Grand Total
ACX	\$67,090	\$58,883	\$244,603	\$21,740		\$172,066	\$42,206	\$51,538	\$658,127
EX	\$1,865,040	\$1,526,054	\$2,008,634	\$1,784,968	\$2,414,396	\$1,925,332	\$2,155,171	\$2,340,291	\$16,019,886
MX Series 3D Universal Edge Routers	\$3,488,732	\$1,987,287	\$2,613,241	\$2,198,074	\$1,915,040	\$2,072,131	\$2,391,580	\$1,913,826	\$18,579,912
NFX	\$35,700	\$2,969	\$2,312				\$47,600	\$5,950	\$94,530
PTX Series Packet Transport Switches	\$5,795,707	\$7,124,963	\$11,661,274	\$3,813,280	\$2,744,351	\$3,906,422	\$2,069,627	\$8,448,351	\$45,563,974
QFX Series Switches	\$7,074,837	\$5,148,350	\$11,098,784	\$1,819,750	\$1,501,381	\$2,276,857	\$3,774,852	\$5,948,415	\$38,643,226
SRX Series Services Gateways Branch	\$127,317	\$90,222	\$223,147	\$66,161	\$37,732	\$146,290	\$186,403	\$25,504	\$902,775
SRX Series Services Gateways High End	\$748,555	\$1,010,386	\$1,262,088	\$1,429,799	\$1,001,378	\$161,820	\$73,621	\$708,640	\$6,396,286
SRX Series Services Gateways Mid Range	\$629,574	\$1,501,844	\$1,328,212	\$753,655	\$1,497,961	\$546,764	\$577,406	\$550,677	\$7,386,094
Grand Total	\$19,832,553	\$18,450,957	\$30,442,295	\$11,887,427	\$11,112,238	\$11,207,682	\$11,318,466	\$19,993,191	\$134,244,810

Ship To Party - Region (Text)	California
Classification	(Multiple Items)

Sum of Achievement Quantity	Column Labels								
Row Labels	20192	20193	20194	20201	20202	20203	20204	20211	Grand Total
ACX	6	8	23	3		16	8	6	70
EX	1,067	1,168	1,627	1,637	1,674	1,962	1,669	2,289	13,093
MX Series 3D Universal Edge Routers	364	201	264	257	235	259	276	215	2,071
NFX	12	1	2				16	8	39
PTX Series Packet Transport Switches	421	368	877	219	141	196	81	380	2,683
QFX Series Switches	3,067	2,292	4,148	546	266	478	869	2,103	13,769
SRX Series Services Gateways Branch	102	82	249	83	79	31	122	56	804
SRX Series Services Gateways High End	21	20	32	42	30	5	4	27	181
SRX Series Services Gateways Mid Range	196	210	163	92	144	78	98	153	1,134
Grand Total	5,256	4,350	7,385	2,879	2,569	3,025	3,143	5,237	33,844

Reseller - Region (Text) California

Sum of Achievement Net	Column Labels								
Row Labels	20192	20193	20194	20201	20202	20203	20204	20211	Grand Total
ACX	\$12,888	\$50,804	\$10,161	\$5,356	\$47,542	\$33,305	\$7,958	\$99,878	\$267,891
EX	\$2,616,600	\$1,714,050	\$2,761,285	\$2,364,259	\$1,540,391	\$2,171,255	\$1,855,594	\$2,220,678	\$17,244,111
MX Series 3D Universal Edge Routers				\$72,592	\$10,593		\$79,161	\$66,612	\$228,958
QFX Series Switches	\$1,267,174	\$990,028	\$717,587	\$887,684	\$850,151	\$1,029,874	\$712,825	\$1,299,111	\$7,754,433
SRX Series Services Gateways Branch	\$286,673	\$192,870	\$119,589	\$234,301	\$72,417	\$116,185	\$86,016	\$65,440	\$1,173,492
SRX Series Services Gateways High End							\$142,128		\$142,128
SRX Series Services Gateways Mid Range	\$190,763	\$422,445	\$387,659	\$156,681	\$72,980	\$574,331	\$367,534	\$194,494	\$2,366,888
Grand Total	\$4,374,097	\$3,370,197	\$3,996,281	\$3,720,873	\$2,594,074	\$3,924,949	\$3,251,216	\$3,946,213	\$29,177,901

Reseller - Region (Text)	California
Classification	(Multiple Items)

Sum of Achievement Quantity	Column Labels								
Row Labels	20192	20193	20194	20201	20202	20203	20204	20211	Grand Total
ACX	5	10	2	3	10	17	10	16	73
EX	1,453	1,045	1,456	1,356	1,023	1,353	1,164	1,311	10,161
MX Series 3D Universal Edge Routers				7	2		17	14	40
QFX Series Switches	240	185	111	183	159	228	103	194	1,403
SRX Series Services Gateways Branch	236	288	159	547	140	141	144	95	1,750
SRX Series Services Gateways High End							4		4
SRX Series Services Gateways Mid Range	19	43	58	20	18	99	59	37	353
Grand Total	1,953	1,571	1,786	2,116	1,352	1,838	1,501	1,667	13,784